



jigsawvae

Retail Action Plan



My Current Situation!

What support do you need? / Why do you need it? / Who can you talk to?
What can you do? / When? / What happens when the crisis is over?

Answers

Ideas

Note ideas for actions to effect change

Actions

what, who, & when!

Retail Operations

Inventory

Channels

Communication

Finance

Innovation

Flip Issues
to Ideas!

Retail Action Plan

Finance

Whats in the bank?

Answer

Ideas

Note ideas for actions to effect change

What do I owe and to who?

Answer

Ideas

Note ideas for actions to effect change

Have I communicated my current situation?

Answer

Ideas

Note ideas for actions to effect change

What am I owed?

Answer

Ideas

Note ideas for actions to effect change

Have I explored all supports available to me?

Answer

Ideas

Note ideas for actions to effect change

Have I renegotiated supplier agreements?

Answer

Ideas

Note ideas for actions to effect change

Retail Action Plan

Inventory

What stock do I have in the business?

Answer

Ideas

Note ideas for actions to effect change

What stock is on order?

Answer

Ideas

Note ideas for actions to effect change

What stock do I really need to order at this time?

Answer

Ideas

Note ideas for actions to effect change

Can I amend my outstanding orders?

Answer

Ideas

Note ideas for actions to effect change

What stock is perishable?

Answer

Ideas

Note ideas for actions to effect change

Is there an opportunity to clear aged stock?

Answer

Ideas

Note ideas for actions to effect change

Channels

What are my normal trading locations
Bricks or Clicks?

Answer

Ideas

Note ideas for actions to effect change

Can I currently operate form there?

Answer

Ideas

Note ideas for actions to effect change

Can I afford to pay for this?

Answer

Ideas

Note ideas for actions to effect change

What is my current ability to trade
online?

Answer

Ideas

Note ideas for actions to effect change

Can I operate online safely and
within current govt. guidelines?

Answer

Ideas

Note ideas for actions to effect change

Retail Action Plan

Communication

How do I communicate with customers? suppliers? state?

Answer

Ideas

Note ideas for actions to effect change

What are my usual comms/marketing channels?

Answer

Ideas

Note ideas for actions to effect change

What is my social media presence?

Answer

Ideas

Note ideas for actions to effect change

What are my challenges?

Answer

Ideas

Note ideas for actions to effect change

Where are my communication gaps?

Answer

Ideas

Note ideas for actions to effect change

Do my customers know my situation?

Answer

Ideas

Note ideas for actions to effect change

Retail Action Plan

Innovation

What options to trade are open to me?

Answer

Ideas

Note ideas for actions to effect change

How effective is my current online trading platform?

Answer

Ideas

Note ideas for actions to effect change

Marketing opportunities?

Answer

Ideas

Note ideas for actions to effect change

What changes have I been putting on the long finger?

Answer

Ideas

Note ideas for actions to effect change

What processes should I review?

Answer

Ideas

Note ideas for actions to effect change

What changes can I safely implement?

Answer

Ideas

Note ideas for actions to effect change

Turn Ideas
to Actions!

Retail Action Plan

	Idea	Action	Owner	When	Review
Inventory					
Channels					
Finance					

Retail Action Plan

	Idea	Action	Owner	When	Review
Communication					
Innovation					
Other					

My Current Situation- Actions

What support do you need? / Why do you need it? / Who can you talk to?
What can you do? / When? / What happens when the crisis is over?

Ideas

Note ideas for actions to effect change

Get Moving
Act Now!

OUR TEAM



The Company

Jigsaw VAE is an award-winning Lean consultancy having been recognized at this year's *Lean Business Ireland Awards* for our Culture & Climate Benchmark and Leadership training program.

Jigsaw VAE work with organisations to develop an "Organisational Growth Mindset". Our clients are successful businesses; we work with them to harness their existing strengths & talents to drive improvement.

Our team of partners have extensive commercial experience and apply this to organisations through coaching, training and consultancy. Using tools from Lean, Six Sigma & Design Thinking and techniques such as coaching, mentoring & training, we are in the unique position to guide the person and the process through the change cycle.

The Trainers & Mentors:

We have highly experienced and qualified trainers and mentors to support all participants on their Lean journey. Along with industry experience they have the agility to apply their knowledge, skills, and ability to all sectors by focusing on the issue at hand and leverage the industry expertise of the client.

Contact us on

Allyson@jigsawvae.ie

Stuart@jigsawvae.ie

Mark@jigsawvae.ie

Catherine@jigsawvae.ie